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LEAD EFFECTIVELY AND EFFORTLESSLY

Using NLP to Achieve Extraordinary Leadership

Overview

Leadership, in a nutshell, is about creating a compelling vision and motivating people to achieve it.

Organizations that don't have this capability, can't hope to survive in today's competitive society.

For this reason more and more organizations are focusing on developing their leaders.

Certainly there are mountains of theories and tactics about mastering leadership. And many of these can be learnt from books and picked up in training workshops. But we don't believe that acquiring these skills or knowledge is what makes the real difference. Many leaders share certain traits, but no traits are true of all leaders!

To find out what specifically attracts people to follow others and how they make them feel, this is where NLP can help you to develop your true leadership potential! As the secrets to this extraordinary leadership are to be revealed, realize that every leader and aspiring leader can master it!

This 2 ½ days program will provide you with proven, practical and powerful tools to motivate and lead others effectively, achieve your team outcomes consistently, and create your team commitment effortlessly.

This program will incorporate several powerful NLP techniques that are easy to learn and ready to use, where other techniques or approaches may take a much longer time.

Course Outline

1. Introduction to Leadership
 - What is leadership?
 - Difference between coaching, teaching and mentoring
 - Leadership Presuppositions and Coaching Principles
2. Leading Self
 - How to live "at cause" instead of live "at effect" through state management
 - Unleash your "personal best" as a leader
 - Build self-confidence and stay motivated at any given time in life
 - Learn the Secrets of turning obstacles to opportunities for growth
 - Understand the power of beliefs and adopting a set of empowering beliefs that steers you towards your desired success
 - How to model patterns of excellence and replicate them consistently in any areas of life
3. Leading others effectively and effortlessly
 - Setting well-formed outcome for individuals or team
 - Master efficient and effective rapport building strategies
 - Cultivating an encouraging, trusting and efficient environment in your team
 - Giving effective feedback
 - Teaching to the conscious/unconscious mind simultaneously
 - Overcome peoples' resistance to change by teaching "indirectly" and bypassing their critical faculty
 - Handling relationship challenges without the need of deliberate intervention
 - Secrets to resolve conflict and create a win-win result for everyone
 - Analyzing accurately different motivation needs to influence with power
 - Inspiring others to greatness by appealing to their higher self and values